

## DECLARATION OF SHELDON GOTTLIEB IN OPPOSITION TO THE AVIATION DEFENDANTS' MOTION FOR SUMMARY JUDGMENT BASED ON CPLR 4545(c)

SHELDON GOTTLIEB, declares, pursuant to 28 U.S.C. § 1746, as follows:

1. I am a MAI designated appraiser, meaning that as a MAI member I am certified by the Appraisal Institute as qualified and experienced in the valuation and evaluation of commercial properties. I submit this declaration in connection with the Aviation Defendants' Motion for Summary Judgment Based on CPLR 4545(c) ("Summary Judgment Motion"). This declaration is not intended to serve in lieu of an Expert Report, prepared pursuant to Fed. R. Civ. P. 26. A formal Rule 26 report may be prepared and provided at the appropriate time in this litigation.

## **Professional Background and Qualifications**

2. I am the Senior Vice President and Chief Appraiser of the real estate and consulting firm Jerome Haims Realty, Inc. I have been with the firm for more than 30 years and have been its Chief Appraiser for 20 years. I am a former president of the Greater New York Chapter of the Society of Real Estate Appraisers (one of the two founding appraisal organizations that formed the Appraisal Institute). I currently serve as a member of the Appraisal Education Committee of the Real Estate Board of New York.

- 3. I have appraised over a thousand properties for companies, governmental agencies and private individuals. These appraisals have valued all types of property interests, including fee simple, leased fee and leasehold. I have appraised well over 100 commercial office buildings in the New York City metropolitan area as well as in other parts of the Northeast United States. I have given deposition and trial testimony in numerous judicial proceedings as an expert witness.
- 4. I am a graduate of City College of New York, Bernard M. Baruch School of Business and Public Administration, specializing in Real Estate and Economics.
- 5. I had inspected the World Trade Center complex before it was destroyed, had visited the property on various occasions and am familiar with the construction features, design, and rental amenities of the property. I have submitted appraisals and critiques of appraisals regarding the World Trade Center in insurance litigation involving the World Trade Center. This work was done pursuant to specific provisions in the insurance contracts and the insurance litigation.
- 6. An official certification, more comprehensive professional history, and a partial client list of my firm are attached as Exhibits 26, 27 and 28, respectively.

#### Scope of Engagement

- 7. I have been retained by the World Trade Center Properties plaintiffs

  ("WTCP") to provide my professional opinion of the valuation opinions

  contained in the Defendants' Summary Judgment Motion. I have

  reviewed the Summary Judgment Motion. My analysis is based on the

  value of the subject property, as a world class commercial office building

  complex with added value as an iconic property operated for the public

  benefit in accordance with its highest and best use. The date of my

  valuation is as of the date of the total destruction of the complex,

  September 11, 2001.
- 8. The original complex represented the highest and best use for the land.

  The buildings within the complex were maintained in excellent condition, having undergone a significant program of major capital improvements in the late 1990s. This included the alarm system, the elevator systems, the electrical system and other mechanical parts of the building and the integrated mechanical systems that served the buildings and other components of the complex. The property was well-suited for the special, dual, legislative purposes of (a) providing modern, iconic, office space for the downtown community, and (b) spurring the revitalization of lower Manhattan and the New York-New Jersey region. The property was essentially fully leased and Lower Manhattan had been substantially revitalized.

## The Summary Judgment Motion Does Not Properly Value the World Trade Center Buildings (1, 2, 4 and 5) Themselves or WTCP's Leasehold Interests

- 9. The valuation of World Trade Center buildings 1, 2, 4 and 5 in the Summary Judgment Motion at \$2.8 billion is overly simplistic and just plain wrong because, among other reasons, it neglects to include the value of WTCP's leasehold interests. The value of a building or complex of buildings cannot be determined by an analysis of the net present value of the income stream from a net lease. Accordingly, with regard to the World Trade Center buildings 1, 2, 4 and 5, the value of the buildings is not fully reflected by any calculation of just the net present value of the stream of rentals to be paid by the leaseholders, WTCP.
- 10. The \$2.8 billion value suggested in the Summary Judgment Motion reflects only the net present value (based on chosen discount rates) of rental payments that WTCP committed to make to the Port Authority as one aspect of the lease transaction. The \$2.8 billion included the up-front payment, fixed lease payments and the contingent supplemental lease payments. This amount is only part of one element of a portion of the commercial component of the World Trade Center. This is because the net present value of these rental payments to the Port Authority reflects only the leased fee position. In valuing a property subject to a long-term lease, the entire property value is comprised of the leased fee (here, belonging to the Port Authority), the leasehold interest (here, belonging to

- WTCP), plus the reversionary interest (here, belonging to the Port Authority). <sup>1</sup>
- 11. Although the Aviation Defendants fail to take it into account, it is obvious that WTCP would not have assumed the huge burden of the lease contract, with an up-front payment of about \$500 million plus long-term required payments of billions of dollars and various other obligations, unless there was a substantial likelihood of a significant return on their investment, via their leasehold interest, substantially above and beyond whatever rent WTCP had to pay to the Port Authority. That leasehold interest enables WTCP to capture increases in market rental rates as each subtenant lease periodically expires. That factor is a primary driving force behind WTCP entering into the lease.
- 12. Therefore, the value of the buildings themselves is obviously much greater than any \$2.8 billion net present value of lease payments to the Port Authority because the \$2.8 billion does not reflect the value of the WTCP's leasehold interest, which is obviously in addition to whatever rent WTCP had to pay to the Port Authority. Accordingly, the \$2.8 billion amount used in the Summary Judgment Motion is wrong because (a) it does not accurately value the buildings themselves (as discussed further below), (b) it does not include the value of the WTCP's leasehold interest, and (c) it does not include the value of the reversionary interest.
- 13. I have reviewed the documents upon which the Aviation Defendants rely in suggesting that buildings 1, 2, 4 and 5 World Trade Center have a value

Appraisal Institute. The Appraisal of Real Estate, 13th ed., Chicago, 2008; pp. 113-114, 526-528.

- of only \$2.8 billion. I did not see anything suggesting that the Port Authority, JP Morgan or anyone else valued these buildings at \$2.8 billion.
- 14. The \$2.8 billion is also inadequate because it does not include the value of the Port Authority's reversionary interest. The lease expires in 2100 (see lease § 3). (Copies of the leases are attached as Exhibits L-O to the Aviation Defendants' Declaration of Desmond T. Barry, Jr.) The useful life of the property would extend beyond the term of the leases, based on the original construction, the improvements made to property, and WTCP's obligations to maintain and repair the property (see leases §§ 6.4, 13.1, 15.1, 19.11).
- 15. Further, the net present value ascribed to the leased fee rental payments of \$2.8 billion is based on the use of specific discount rates. Selection of a different discount rate in the calculation of the net present value amount would result in a significantly different total net present value calculation. The selection of an appropriate discount rate is a very complex task involving the consideration of many factors. Different appraisers or economists looking at the same transaction could determine that different discount rates are appropriate. I have not seen anything in the Summary Judgment Motion stating how the discount rates used to calculate the net present value of the leased fee rental payments were determined or demonstrating that the discount rates were proper.

- 16. Another reason why the \$2.8 billion is the wrong value is because it is based on the wrong valuation date. It considers the value of leased fee rental payments as of April 2001, or earlier. Pursuant to generally accepted valuation procedures, the valuation date is the date of the event at issue, here the date of loss, September 11, 2001.<sup>2</sup> This might not seem like such a big difference in time, but it could make a significant difference in the net present value of the lease rental payments because it is highly dependent on financial conditions and monetary rates as of a specific period when the discount rate is selected for the net present value calculations and which could impact on the selection of an appropriate discount rate.
- 17. The \$2.8 billion that the Summary Judgment Motion touts also does not reflect the value of the 1, 2, 4 and 5 World Trade Center buildings themselves because it does not take into account additional obligations and increments to the leased fee rentals reflected in the net leases. These include:
  - a. An obligation under §§ 5.1 through 5.4, and §§ 5.6 through 5.9, to pay the lease base rental under any and all conditions, regardless of the circumstances that might impact collection of the sub-lease rentals by the tenant; i.e., the WTCP plaintiffs;
  - b. An obligation to pay certain potential additional base rent, via § 5.3 and § 5.4, if Gross Revenues exceed the levels considered in arriving at the \$2.8 billion amount;
  - c. An obligation to make a certain stipulated payment in lieu of taxes (PILOT), via § 6;

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<sup>&</sup>lt;sup>2</sup> Appraisal Institute. The Dictionary of Real Estate Appraisal, 4<sup>th</sup> ed., p. 305. Value 1., Chicago, 2002

- d. An obligation to pay for all care, maintenance or rebuilding of the improvements, via § 13;
- e. An obligation to procure and maintain insurance, via § 14;
- f. An obligation to rebuild, restore, repair, and replace the premises, via § 15;
- g. A restriction on signage, including that the lessee shall not erect, maintain or display any signs, lettering, advertising, posters, displays or similar devices on the exterior of the premises or elsewhere at the World Trade Center, via § 17; and
- h. A restriction, absent Port Authority approval, on erecting any structures, making any improvements or conducting any other type of construction work on the premises, via § 19.

In sum, the use of \$2.8 billion as the barometer of value improperly excludes the value of these considerations running from WTCP to the Port Authority in determining value.

18. The Aviation Defendants' most egregious error in their analysis is that they ignore entirely the public benefit and other non-commercial value of the World Trade Center complex and all of its constituent elements. The property enjoyed significant additional economic and other value, known as the public benefit value of the World Trade Center. The property also enjoyed value from other non-commercial benefits that it bestowed on the Port Authority and the New York-New Jersey region. None of the \$2.8 billion, nor the combined value of the leased fee (belonging to the Port Authority), the leasehold interest (belonging to WTCP), and the reversionary interest (belonging to the Port Authority) reflect these enormous values. These values were incorporated into the original planning, design and iconic nature of the buildings and the complex, but

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are of a non-commercial nature, although providing additional economic and non-economic value to the City of New York and to the states of New York and New Jersey. The buildings were designed to reflect and enhance the economic vitality, strength and stature of New York City and of the states of New York and New Jersey, as the locus of world trade. They were also intended to promote the resurgence of the lower Manhattan office district and serve as a generator and incubator of jobs in the financial and other industries. The World Trade Center complex provided a place for people to work in lower Manhattan and served as a tourist attraction as well. All of this fueled the economy of downtown Manhattan, the City of New York and the states of New York and New Jersey and gave the Port Authority and the New York and New Jersey region great prestige.

## The Full Fair Market Value of the WTC Cannot be Determined Through the Use of Traditional Appraisal Techniques

- 19. Where appropriate, an appraiser uses three basic valuation methodologies in estimating the market value of real estate. These three approaches analyze data from the market to develop independent value indications for a property. The three approaches are the Income Capitalization Approach, the Direct Sales Comparison Approach, and the Cost Approach.
- 20. The Income Capitalization Approach analyzes the property's earnings potential and the rate of return on the investment that would be demanded in the marketplace by prudent investors.

21. The Direct Sales Comparison Approach utilizes data from other properties of similar design, utility, and features that have been recently sold on the open market.

Document 21

- 22. The Cost Approach is based on the premise that an informed buyer will pay no more for a property than the cost of constructing a comparable property of similar utility.<sup>3</sup>
- 23. The market value of WTC 1, 2, 4, and 5 cannot be accurately measured using these standard appraisal methodologies. The unique, iconic nature of the buildings, their public benefit purpose and their status as part of the specifically located entire unique World Trade Center complex cannot be ascertained by using any of the three market valuation methodologies.<sup>4</sup> The definition of "fair market value" does not recognize the existence of other economic effects and non-economic effects.
- 24. The Income Capitalization Approach cannot be used because it could reflect only a portion of the commercial rental value of the buildings and not the public benefit and other non-commercial values.
- 25. The Direct Sales Comparison Approach cannot be used because there are no comparable properties both because the World Trade Center complex

<sup>3</sup> Appraisal Institute. The Appraisal of Real Estate, 13th ed., Principle of Substitution, p. 380, Chicago, 2008 <sup>4</sup> The Port Authority never leased the non-commercial, public purpose, and public benefit part of the properties or their operation to WTCP. The Port Authority retained its ownership and control over the public aspects of these buildings. For example, the net leases do not let the entirety of the World Trade Center buildings to plaintiffs, but only "portions of the World Trade Center while continuing to own, control and operate the World Trade Center pursuant to the World Trade Center Legislation" (lease recitals, p.3); WTC Legislation Sec. 6610 - "the effectuation of the World Trade Center [is] and will be in all respects for the benefit of the people of the states of New York and New Jersey, for the increase of their commerce and prosperity and for the improvement of their health and living conditions; and the port authority ... shall be regarded as performing an essential government function in undertaking the effectuation thereof, and in carrying out the provisions of law relating thereto."

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was unique, was specifically situated at a site prescribed by law, and also because leases or sales of purely commercial properties would not reflect the public benefit and other non-commercial values of the World Trade Center. There simply are no comparable properties anywhere in the World. In addition, the great involvement that the Port Authority continued to have in the World Trade Center and the great deal of control that the Port Authority retained during the lease period (see footnote 4) is another reason the amount of certain rental payments WTCP had agreed to make cannot be considered to constitute the fair market value of, or a recent "sales price" for, World Trade Center buildings 1, 2, 4 and 5.

- 26. The Cost Approach would also be an imperfect, albeit the best of the three methodologies for use as a barometer of the value of the World Trade Center buildings 1, 2, 4 and 5. The Cost Approach is considered to be the best choice for a highly specialized design and/or utility for which there exist few or no market sales comparisons.<sup>5</sup> That is the case here. However, even the Cost Approach cannot adequately reflect the total value of the World Trade Center buildings 1, 2, 4 and 5 taking into consideration their public benefit and non-commercial values as part of the entire World Trade Center complex.
- 27. In my professional opinion, I would value the 1, 2, 4 and 5 World Trade Center buildings at an amount at or in excess of the replacement cost. The fact of the matter is that the only way to obtain a comparable property is to

<sup>&</sup>lt;sup>5</sup> Appraisal Institute. *The Appraisal of Real Estate*, 13<sup>th</sup> ed., p. 382, Chicago, 2008.

rebuild the World Trade Center complex at the World Trade Center site. It is also obvious that since September 11, 2001, no buildings comparable to the World Trade Center buildings within the World Trade Center complex have been available for lease or purchase.

- 28. In the appraisal that I submitted in the insurance litigation, I valued the purely commercial value of the property at replacement cost minus depreciation because the other appraisal methods were not appropriate. I did not quantify the broad public benefit and non-commercial value to the Port Authority and the New York and New Jersey region because that would not be quantifiable by an appraiser using traditional appraisal techniques. The prior appraisal was also done pursuant to certain restrictions and limitations imposed on my appraisal from the insurance contracts and insurance litigation.
- 29. Moreover, what is supposed to be appraised is what is alternatively called "market value" or "fair market value." A definition of market value within the context of a sale of a real property, as stated in the Advisory Opinions of the most recent edition of the Uniform Standards of Professional Appraisal Practice, is:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1. Buyer and seller are typically motivated;

- 2. Both parties are well informed or well advised, and acting in what they consider their best interests;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."<sup>6,7</sup>
- 30. In my professional opinion, a "market value" of the WTC buildings 1, 2, 4 and 5 prior to September 11, 2001, cannot be determined using traditional appraisal methods because there would be no commercial purchaser (or for that matter prospective lessee) who would offer to pay for the full value, including the public benefit and other non-commercial value of the buildings as part of the complex.
- 31. In addition, even if the transaction involving the leasehold interest were thought to be a "market" transaction, that amount, as discussed above, had little bearing on the full "market value" of the World Trade Center buildings leased by WTCP. Finally, it is not clear from the record presented in the Summary Judgment Motion that the lease transaction was a "market" transaction because it is not clear that the landlord and lessee were typically motivated. The landlord (the Port Authority) created a process whereby it limited the number of prospective lessees and used an auction method with closed bids. Further, given the artificial time

<sup>6</sup> Uniform Standards of Professional Appraisal Practice, 2008-2009 ed., Advisory Opinion 22, A-76.

<sup>7</sup> Appraisal Institute Dictionary of Real Estate Appraisal, pp. 177-178, Chicago, 2002.

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constraints created by the Port Authority for entering into leases, it is also not clear that a reasonable time was allowed for exposure in the open market. These and other factors make this an aberrant transaction.

32. Furthermore, there is no market or measure by which a post-destruction market value could be determined for the buildings themselves or for the net leases (other than a negative value for the net leases after September 11, 2001)<sup>8</sup>. After September 11, 2001, there was no market for the assignment of the net leases if WTCP had tried to assign the leases (even assuming WTCP could have gotten the Port Authority's consent). Because of the leaseholds' substantial burdens (including the rebuilding obligations), any assignee of the net leases would have required an enormous payment by WTCP to the assignee of the leases.

#### Conclusion

33. What is being built at the World Trade Center site now reasonably and appropriately replaces what was destroyed, in terms of total rentable area, height, stature, function and iconic nature and as the driver for the

A leasehold estate may have a positive or negative value depending upon whether the contract rent, plus the cost of performing other leasehold obligations, is less than or greater than the current economic or market rent. In my practice, I myself have seen leaseholds with a negative value and have done appraisals on them reaching the conclusion that the leasehold has a negative value. If the contract rent plus cost of performance of other leasehold obligations is less than current market rent, the leasehold estate has a positive value; if the contract rent plus cost of performance of other leasehold obligations is greater than current market rent, the leasehold estate has a negative value. In the case of the World Trade Center, the leasehold obligations relate to the entire cost of operating, maintaining and insuring the property for the term of the lease. The market rent reflects the rentals received by WTCP from the WTCP sub-tenants, including existing lease rents, future new and renewal rents, etc. Because of the enormous replacement and lease payment obligations while there are no buildings and the complete absence of market rents, there was a negative value to the WTCP's leasehold interests following the destruction of the property on September 11, 2001.

- economic engine for New York City (especially downtown Manhattan) and the states of New York and New Jersey.
- 34. Although a precise amount cannot be determined, the value of what was destroyed on September 11, in my professional opinion, should be at least in excess of the billions it will take to replace the buildings that were destroyed.

I declare under the penalty of perjury that the foregoing is true and correct.

Dated: August 14, 2008 New York, New York

Sheldon Officeb

SHELDON GOTTLIEB, MAI SENIOR VICE PRESIDENT AND CHIEF APPRAISER Certified New York State General Real Estate Appraiser Certificate No. 46000000579

# **EXHIBIT 26**

#### **CERTIFICATION**

I certify that, to the best of my knowledge and belief,

- The statements of fact contained in this declaration are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest or bias with respect to the parties involved.
- My compensation is not contingent on an action or event resulting from the analyses, opinions, or conclusions in, or the use, of this report.
- My analyses, opinions, and conclusions were developed, and this report has been prepared in conformity with the requirements of the Uniform Standards of Professional Appraisal Practice (USPAP) and the Code of Professional Ethics and the Standards of Professional Practice of the Appraisal Institute.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- As of the date of this report, I, Sheldon Gottlieb, have completed the requirements of the continuing education program of the Appraisal Institute.
- I have made a personal inspection of the property that is the subject of this report.
- No one other than the undersigned prepared the analyses, opinions, and conclusions concerning the value of the real estate set forth in this declaration.

-Sheldon Gottlieb

Sheldon Gottlieb, MAI Certified New York State General Real Estate Appraiser Certificate No. 46000000579

Dated: August 14, 2008 New York, New York

# **EXHIBIT 27**

## Qualifications - Sheldon Gottlieb, MAI

I am the Senior Vice President and Chief Appraiser of the real estate appraisal and consulting firm of Jerome Haims Realty, Inc. I have been with the firm for more than 30 years and have served as the chief appraiser for more than 20 years. The firm occupies the entire 22<sup>nd</sup> floor at 630 Third Avenue in Manhattan and has a full time staff of 15 people.

As a means of presenting my qualifications in a concise manner to the reader, I have grouped my various activities into several sections. These are presented directly below:

**PROFESSIONAL** 

**AFFILIATIONS:** 

Member of the Appraisal Institute with the MAI designation

Former President - Greater New York Chapter No. 3 of the

Appraisal Institute (now merged with the New York

Metropolitan Chapter)

Real Estate Board of New York - Broker C Member

Currently serving as a member of the Appraisal Education

Committee

American Arbitration Association

Former Member - National Real Estate Valuation Council

Real Estate Arbitration Panel

Urban Land Institute – Associate Member

Rho Epsilon Real Estate Fraternity

**EDUCATIONAL** 

BACKGROUND:

Graduate of City College of New York,

Bernard M. Baruch School of Business and Public

Administration, specializing in Real Estate and Economics

Successfully completed numerous courses, seminars and lectures on

real estate valuation and advanced appraisal topics.

## Qualifications – Sheldon Gottlieb, MAI (Cont'd.)

#### LECTURER:

Qualified and approved by the State of New York as an instructor for all courses required for New York State General Appraisal Certification.

Qualified as and taught numerous courses as an approved Instructor for the Appraisal Institute.

Guest lecturer at the New York University School of Continuing Education on capitalization and discounted cash flow analysis.

Presented numerous real estate valuation and investment analysis lectures at the Real Estate Division of the New School for Social Research.

Presented real estate brokerage and appraisal courses at the Eastern School of Real Estate.

#### **CERTIFIED:**

State of New York Certified Real Estate General Appraiser, Certificate No. 46000000579.

State of New Jersey Certified Real Estate General Appraiser, No. 42RG00178500.

Presently certified with the Appraisal Institute under its program of periodic recertification.

#### EXPERIENCE:

Real estate appraiser providing appraisal service to various firms, governmental agencies and private individuals. The scope of these appraisals has covered all phases of valuation including: mortgage loans, certiorari, condemnation, urban renewal, estates and others. They have included hundreds of apartment houses (including rental. condominium and cooperative), all types of retail (including department stores, regional and strip malls, and "big boxes"), office buildings, industrial properties, shopping centers, subdivisions, etc, in the New York City metropolitan area as well as other parts of the Northeast.

Specialized experience includes numerous appraisals of nursing homes, hotels and motels, churches and synagogues, golf courses and marinas, large truck terminals, gasoline stations, movie theatres, large utility properties (i.e. natural gas distribution and processing facilities), railroads and railroad rights of way.

Licensed Real Estate Broker

## Qualifications – Sheldon Gottlieb, MAI (Cont'd.)

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**TESTIMONY:** 

Case 1:08-cv-03719-AKH

Have represented clients and have been qualified to testify as a real estate valuation expert in the United States District Court, United States Bankruptcy Court, New York State Supreme Court, New York State Court of Claims, New York City Civil Court and Landlord and Tenant Court, as well as before the New York City Tax Commission and New York City Board of Standards and Appeals on complex assessment, zoning and planning issues.

Within the past six years, I have given deposition or trial testimony as an expert in the judicial proceedings, listed below:

1. New York City Tax Commission:

Hearing, re certiorari tax appeal, Co-op City v.

New York City, October 2002.

2. <u>United States Bankruptcy Court:</u>

Trial: Re: 425 West 26<sup>th</sup> Street, LLC Judge Stuart Bernstein, January 2003.

3. New York State Supreme Court – Brooklyn:

Trial: Re: 2653 Ocean Avenue, Brooklyn, New York.

Certiorari tax appeal. Judge Pesce, June 2003.

4. New York State Supreme Court – Queens:

Trial: Re: 118-11 84th Avenue, Oueens.

New York.

Certiorari tax appeal. Judge Giola, June 2003

5. New York City Tax Commission

Hearing: Re: Certiorari tax appeal.

Co-op City v. New York City, August 2003.

6. New York State Supreme Court – Manhattan

Trial: Re: Bradhurst Avenue Shlomo v. City of New York

Condemnation; Judge Paula Omansky, September 2004.

7. New York State Supreme Court – Manhattan

Trial: Re: 125 Park Avenue

Certiorari tax appeal.

Judge Leland DeGrasse, April 2006.

8. New York State Supreme Court – Manhattan

Trial: Re: 305 East 40<sup>th</sup> Street

Certiorari tax appeal.

Judge Walter B. Tolub, August 2008.

# EXHIBIT 28

#### REAL ESTATE APPRAISER FOR AGENCIES OF NEW YORK CITY

Department of General Services

New York City Law Department - Office of the Corporation Counsel Division of Real Property

Economic Development Corporation

Department of Housing Preservation and Development

Housing Authority
Office of the Comptroller - Pension Fund

Public Development Corporation Department of Ports and Terminals

School Construction Authority

Department of Citywide Administrative Services

Primary Care Development Corporation Lower Manhattan Development Corporation

### REAL ESTATE APPRAISER FOR AGENCIES OF NEW YORK STATE

Power Authority Office of Parks, Recreation, and Historic Preservation Department of Transportation

State University of New York

City University of New York

Empire State Development Corporation

(formerly known as Urban Development Corporation)

Queens West Development Corporation Department of Environmental Conservation

Facilities Development Corporation

Metropolitan Transportation Authority
Office of the Nassau County Atty Bureau of Real Estate

**Dormitory Authority** 

Office of the Attorney General

The Port Authority of New York & New Jersey

Housing Finance Agency

## REAL ESTATE APPRAISER FOR AGENCIES OF FEDERAL GOVERNMENT

National Park Service

General Services Administration

Department of Housing and Urban Development

Federal Home Loan Bank Board (now Federal Housing Finance Board)

Federal Deposit Insurance Corporation

Federal Savings & Loan Insurance Corporation Department of Justice

Department of the Navy

United States Postal Service

Federal National Mortgage Association (now Fannie Mae)

Federal Asset Disposition Association

Resolution Trust Corporation (now Savings Association Insurance Fund)

Internal Revenue Service

## PARTIAL LIST OF CLIENTS

National Cold Storage Company

H.R.H. Development Corporation

Swingline, Inc.

Plaza Realty Investors, Inc.

Jack Kent Cooke (JKC Realty, Inc.)

Integrated Resources, Inc.

Helmsley Enterprises, Inc.

Coronet Capital Company

Metromedia, Inc.

Western Electric

Transamerica Insurance Group

Manhattan East Hotels and Apartments

**Battery Park City Authority** 

Equitable Life Assurance Society of the United States

Kurzman Karelsen & Frank, LLP

Ditchik & Ditchik, LLP

Weil, Gotshal & Manges LLP

Raymond, Parish & Pine, Inc.

De Forest and Duer

CBS Inc.

Loeb and Loeb LLP

Columbia-Presbyterian Medical Center

Cullen and Dykman LLP

Podell, Schwartz, Schechter & Banfield, LLP

Kaufman Astoria Studios, Inc.

Kalikow Realty & Construction Corporation

The Zeckendorf Company

Shea & Gould

Continental Assurance Company

The ADCO Group

Kaufman Management Company, LLC

Brown, Raysman & Millstein LLP (now Thelan Reid Brown Raysman & Steiner LLP)

The Stillman Group

Grand Metropolitan, Inc.

Cohen Brothers Realty Corporation

Goodstein Development Corporation

Colonial Funding Corporation

Lord Day & Lord, Barrett Smith

Krass & Lund, P.C.

New York Life Insurance Company

The Travelers Companies - Travelers Realty Investment Company

Fink Baking Corporation

Kelley Drye & Warren LLP

Simpson Thacher & Bartlett LLP

Jewish Board of Family and Children's Services, Inc.

John P. Engel & Associates

Asher Dann

EURAM Management, Inc.

Columbia University

Richards & O'Neil LLP (after mergers, now Bingham Dana LLP)

Sonneschein, Sherman & Deutsch LLP

American Broadcasting Companies, Inc.

International Business Machines Corporation

Fairway Operating Corporation

Penn Central Transportation Company

Federal Home Loan Mortgage Corporation

New York University

S. J. Landau Corporation

United Nations Development Corporation

Robinson, Silverman, Pearce, Aronsohn & Berman LLP (now Bryan Cave LLP)

Battle Fowler LLP

Madison Equities

New School for Social Research

Milstein Properties Corporation

Northcorp Realty Advisors, Inc.

The Trump Organization

Rosenman & Colin LLP (now Katten Muchin Rosenman LLP)

Merrill Lynch & Company

Herzfeld & Rubin, P.C.

Jeffrey Management Corporation

Goldman & Stein

Skidmore, Owings & Merrill LLP

Kinney Systems, Inc.

Kraus Enterprises, Inc.

Phipps Houses

John Hancock Mutual Life Insurance Company

Arlen Realty & Development Corporation

P & J Joint Venture

Peter Kimmelman Asset Management Company

Chatwal Hotels & Restaurants, Inc.

J. W. Mays, Inc.

Gerosa, Inc.

Time Equities, Inc.

The Durst Organization

National Railroad Passenger Corporation (Amtrak)

Gandin, Schotsky & Rappaport, P.C.

Young & Rubicam, Inc.

Maryland Casualty Company

United Nations, Secretary-General for General Services

Herrick, Feinstein LLP

Meringoff Properties

HRO International Ltd.

Prudential Insurance Company of America

Nelson Equities, Inc.

International Bank Note Company

Pottish Freyberg Marcus & Velazquez LLP

Harry Otterman

Inter-Continental Hotels Corporation

Ben Heller

Mark Stuart Goldberg & Associates

Kirkpatrick & Lockhart LLP

Loews Corporation

Takashimaya Fifth Avenue Corporation

New York Telephone Company (now Verizon)

Consolidated Edison Company of New York, Inc.

American Telephone & Telegraph Company

Greenfield Eisenberg Stein & Senior LLP (now Greenfield Stein & Senior LLP)

**Property Resources Corporation** 

New York-Presbyterian Hospital / Columbia University Medical Center

Mark Perlbinder

Newmark & Company Real Estate Inc.

Carol Management Corp.

Philip A. MacTaggart (Western Management Corporation)

**Crescent Equities** 

Kiska Developers, Inc.

The Ford Foundation

Patterson, Belknap, Webb & Tyler LLP

**Kew Management Corporation** 

Boston Properties, Inc.

Paul, Weiss, Rifkind, Wharton & Garrison LLP

World-Wide Holdings Corporation

The DeMatteis Organizations

White & Case LLP

The Solomon R. Guggenheim Museum

Minskoff Equities, Inc.

Wagner, Davis & Gold, P.C.

Scala and Scala

Stroock & Stroock & Lavan LLP

Richard E. Talmadge

Spengler Carlson Gubar Brodsky & Frischling

Consolidated Rail Corporation

DiLorenzo Associates

Sive Paget & Riesel, P.C.

MDFC Loan Corporation

Jonathan Woodner Company

Walter & Samuels

Mitsubishi Estate Company, Ltd.

Dewey Ballantine LLP (now Dewey & LeBoeuf LLP)

The Macklowe Organization

Schulte Roth & Zabel LLP

New York Plaza Building Company

Equitable Real Estate Management, Inc.

Credit Suisse First Boston (formerly known as First Boston Corporation)

CIGNA Real Estate Investors (Times Square Real Estate Investors)

Consolidated Asset Recovery Corporation

Rudin Management Company, Inc.

Squadron, Ellenoff, Plesent & Sheinfeld, LLP (now Hogan & Hartson LLP)

Milbank, Tweed, Hadley & McCloy LLP

Goldberg Weprin & Ustin LLP

Greenthal/Harlan Realty Services Company

CRT Asset Management, Inc.

J. E. Robert Company of New England

Rodman Management

O'Melveny & Myers LLP

Brown & Wood LLP (now Sidley Austin LLP)

Ford Land Service Corporation (subsidiary of Ford Motor Company)

Morrison, Cohen, Singer & Weinstein LLP (now Morrison Cohen LLP)

Beatie and Osborn LLP

Home Holdings, Inc.

**Sterling Forest Corporation** 

Phillips, Nizer, Benjamin, Krim & Ballon LLP (now Phillips Nizer LLP)

Millennium Partners

Emmet, Marvin & Martin LLP

Gibson, Dunn & Crutcher LLP

Winthrop, Stimson, Putnam & Roberts LLP (now Pillsbury Winthrop Shaw

Pittman LLP)

Brandt, Steinberg & Lewis LLP

Williams Real Estate Company, Inc.

PEF Israel Endowment Fund

Rosenthal Appraisal Company

David Tarlow & Company

Danziger & Markhoff LLP

Rapaport Brothers, P.C.

Kalkines, Arky, Zall & Bernstein, LLP

Greiner-Maltz Company, Inc.

Leahy, Nyberg, Curto & D'Apice LLP (now Curto, Schwarts, Curto Bond &

Vomolakis, LLP)

Skadden, Arps, Slate, Meagher & Flom LLP

Goldstein, Goldstein, Rikon & Gottlieb, P.C.

Sloyer-Forman, Inc.

**Emmes Asset Management Corporation** 

Ford Models, Inc.

South Cove III Associates

Bachner Tally Polevoy & Misher LLP

Boulanger, Hicks & Churchill, P.C.

Vornado Realty Trust

L & L Wings, Inc.

Downtown Realty Management LP

Alan Fox, Esq.

Alliance for Downtown New York

Atlan Management Corporation

Stafford Toner & Schwartz

Nathan Halegua

UNITE

Blank Rome LLP

Alice Alexiou

Paramount Group, Inc.

Parker Chapin Flattau & Klimpl LLP

Royal Charter Properties, Inc.

Friedman Management Company

Pavia & Harcourt LLP

Romarco Realty Corporation

**Builders Group LLC** 

Greenberg Traurig LLP

Garfield Development Corporation

Crocco & Demaio, P.C.

Manhattan Eye, Ear and Throat Hospital

Reboul, MacMurray, Hewitt, Maynard & Kristol

Baldwin & Haspel, LLC

Sutton Hill Associates

Theodore W. Kheel

Ronald McDonald House of New York, Inc.

Children's Oncology Society of New York

Graubard Mollen & Miller LLP

Carter Ledyard & Milburn LLP

'21' Club, Inc.

The Feil Organization

Steinberg & Pokoik Management Corporation

Shapiro & Shapiro

Jonathan Marks, PC

Bernard Spitzer, P.E.

**Empire Management** 

Brill & Meisel

Goldfarb & Fleece

Rosen & Reade, LLP

Trammel Crow Corporate Services, Inc.

Richard S. Wolkoff, Esq.

Kramer, Levin, Naftalis & Frankel LLP

Rockefeller Center Management Corporation

The Shubert Organization

Kaye, Scholer, Fierman, Hays & Handler, LLP

Koeppel Management Company LLC

Koeppel Tener Real Estate Services, Inc.

Proskauer Rose LLP

Metropolitan Life Insurance Company

L. B. Management Company & Affiliates

Sabin, Bermant & Gould LLP

Nixon Peabody LLP

Association of the Bar of the City of New York

Willow Funding Company, LP

LCOR Incorporated

Jankoff & Gabe, P.C.

Lampf, Lipkind, Prupis & Petigrow, P.C.

Jerald Rosenbloom, Esq.

International Union AFL-CIO, CLC

S. Rudy Gatto and Associates Development Corporation

Becker Ross Stone DeStefano & Klein, LLP

Clarendon Management Corporation

First Sterling Corporation

J. P. Morgan & Company, Inc.

Johnson, Matte & Hobgood, LLP

Maidman & Mittelman, LLP

Mercedes-Benz USA, Inc.

Mount Sinai Medical Center

Ness, Motley, Loadholt, Richardson & Poole, P.A. (now Motley Rice LLC)

New York Medical College

Bryan Cave Robinson Silverman LLP (now Bryan Cave LLP)

Rosenbloom, Hofflich & Feuer, LLP

Sheraton Manhattan Hotel

Rockefeller Group International, Inc.

Two Trees Management Company

United States Attorney's Office

U. S. Generating Company

**UBS AG** 

Walker, Malloy & Company, Inc.

YMCA of Greater New York

Wofsey Rosen Kweskin & Kuriansky LLP

Arnold S. Penner

Dorsey & Whitney LLP

Edward Isaacs & Company

Irwin, Lewin, Cohn & Lewin, P.C.

Case 1:08-cv-03719-AKH

Kronish Lieb Weiner & Hellman, LLP

Manhattan East Suite Hotels

Midwood Management Corporation

Orient-Express Hotels, Inc.

Ponte Equities, Inc.

Risk Entreprise Management, Ltd.

Rockrose Construction, LLC

Shatz Meier Franzino & Scher, LLP

Wien & Malkin, LLP

Hamilton, Rabinovitz & Alschuler, Inc.

Forest City Ratner Companies

C. Lawrence Paine, LLC

Jenkens & Gilchrist Parker Chapin LLP

**PSEG Services Corporation** 

The Jack Parker Corporation

St. Thomas P.E. Church

Stadtmauer Bailkin LLP

115-87 Owners Corporation

Group Health Incorporated

Solomon, Zauderer, Ellenhorn, Frischer & Sharp LLP (merged with Proskauer

Rose LLP)

Washington Square Partners, Inc.

Finkel Goldstein Berzow Rosenbloom & Nash, LLP

Friedman & Gotbaum, LLP

The Moinian Group

Zomba Recording Corporation

Saint Mary's Episcopal Center, Inc.

Arent Fox Kintner Plotkin & Kahn, PLLC

Robert S. Katz, Esq.

Manatt, Phelps & Phillips, LLP

Wank Adams Slavin Associates LLP

Silverstein Properties, Inc.

New York College of Podiatric Medicine

Fifth Avenue Hotel Suites, LLC

Club Quarters, Inc.

Phillips Nizer LLP

Proskauer Rose, LLP

Ponte Gadea Florida, Inc.

Akin, Gump, Strauss, Hauer & Feld, LLP

Balber Pickard Battistoni

Rollinson Law Firm

Robert Cronheim

The Related Companies, Inc.

Coach, Inc.

Banif Mortgage company

Forbes Inc.

The Doe Fund, Inc.

Kaye Scholer LLP

Janvey, Gordon, Herlands, Randolph & Cox Realty Corp.

Thelen Reid & Priest LLP

Bryan Cave LLP

Helmsley-Spear, Inc.

Goldberg Weprin & Ustin LLP

Alterman & Boop LLP

Wachtel & Masyr, LLP

Hutner Klarish LLP

THE Tunnel Partnership

Amerimar Enterprises, Inc.

Smith, Buss & Jacobs, LLP

Blesso Properties Corporation

Rinzler & Rinzler

Alfa Development Management, LLC

BLDG Management Company, Inc.

**Dominion Management Company** 

Jeffries Morris, Inc.

Mann Realty Associates

Samson Management LLC

Starwood Hotels & Resorts Worldwide, Inc.

Coalition for the Homeless, Inc.

International Brotherhood of Teamsters, Local 810

Laboratory Institute of Merchandising

Marcus Rosenberg & Diamond LLP

Montclare & Wachtler, LLP

New York City Terminal Market

Orient Express Hotels, Inc.

The Salzhauer Company

The Abramson Law Group, PLLC

Troutman Sanders LLP

United American Land, LLC

Extell Development Company

Rockrose Development Corporation

Helen Hayes Theatre

Sylvan Corporation, N.A.

Vanlan Corporation, N.A.

Abi Kalimian

DLA Piper US LLP

Stein Riso Mantel, LLP

Cynthia Broan Gallery

Goelet, LLC

City Center Real Estate, Inc.

Ralph Zirinsky Realty Company

Schwartz & Blumert LLP

**QUALIFICATIONS** 

Stellar Management Company, Inc.

Norris, McLaughlin & Marcus, P.A.

Ultimate Realty New York, LLC

Scheichet & Davis, P.C.

Mitchell Silberberg & Knupp LLP

Fish & Richardson P.C.

York Resources LLC

Metro Loft Management, LLC

Why Partners, LLP

Koch Family, LLC

Dechert LLP

Citi-Urban Management Corporation

Law Office of Peter D. Hoffman, PC

The American Numismatic Society

The Colley Group

Law Office of Herbert H. Chaves, Esq.

DMJM Harris, Inc.

Alston & Bird LLP

Marcus Attorneys

Garson Brothers Development Corporation

Starr & Company

**Bally Total Fitness Corporation** 

**Target Corporation** 

Cambridge Systematics, Inc.

Quinlan Economic Development Corporation

Samsung Texas Construction, Inc.

United Management LLC

Perlbinder Realty Corporation

Wasserman Grubin & Rogers, LLP

Atco Properties & Management, Inc.

Holland & Knight, LLP

Himmel Meringoff Properties, Inc.

Goldberg Rimberg & Friedlander, PLLC

Maimonides Medical Center

Smith, Buss & Jacobs, LLP

Brack Capital Real Estate-USA

The Riese Organization Corporate Group

Denham Wolf Real Estate Services, Inc.

**Buckingham Hotel** 

Plaxall, Inc.

Katten Muchin Rosenman LLP

Sony BMG

## **REAL ESTATE APPRAISER FOR FINANCIAL INSTITUTIONS**

Sumitomo Trust & Banking Company, Ltd. The Dai-Ichi Kangyo Bank Dollar Dry Dock Savings Bank Chase Manhattan Bank, N.A. CorEast Savings Bank Yasuda Trust and Banking Company, Ltd. Mitsui Trust & Banking Company Bankers Trust Company Bank of Montreal Nissho Iwai American Corporation Thrift Associations Service Corporation Long-Term Credit Bank Beacon Federal Savings & Loan Assoc. Manufacturers Hanover Trust Company Bayside Federal Savings & Loan Assoc. National Westminster Bank, USA Washington Federal Savings & Loan Assoc. Hudson Valley Federal Credit & Union Morsemere Federal Savings & Loan Assoc. Barclays Bank International Ltd. Flushing Federal Savings & Loan Assoc.

South East Bank & Trust Deutsche Bank A.G. Mitsubishi Trust and Banking Corporation Crestmont Federal Savings & Loan Assoc. Bank of New York

Bank Leumi le Israel B.M.

Saitama Bank, Ltd. United States Trust Company DG Bank (Switzerland) Ltd. Shawmut Bank Connecticut, N.A. Amsterdam-Rotterdam Bank, N.V. East New York Savings Bank Citicorp North America, Inc. City & Suburban Federal Savings Bank

Greater New York Savings Bank **Crossland Savings** 

Riggs National Bank of Washington, D.C.

River Bank America Bank of Yokohama, Ltd. Taiyo Kobe Bank, Ltd. Chuo Trust & Banking Company Hokkaido Takushoku Bank, Ltd. Daiwa Bank Citibank N.A. Toyo Trust & Banking Company Morgan Guaranty Trust Bank of Tokyo, Ltd. Lincoln Savings Bank Mitsubishi Bank, Ltd. Long Island Savings Bank Nippon Credit Bank Ltd. Tokai Bank Ltd. Hokuriku Bank, Ltd. Kumagai Gumi Company Swiss Bank Corporation Chiba Bank American Savings Bank Irving Trust Company (now Bank of New York) Hachijuni Bank Chemical Bank Goldome Bank Hyakujushi Bank European American Bank (aka EAB) Bowery Savings Bank (now State Bowery Savings Bank) Kyowa Bank, Ltd. UniBank LBS Bank **GE** Capital East River Savings Bank Continental Bank

**Emigrant Funding Corporation** 

Shawmut Bank Conn.)

The Asahi Bank, Ltd.

National Bank)

Connecticut National Bank (now

The Ramapo Bank (now Valley

Marine Midland Bank (now

Astoria Federal Savings Bank

New Bank

Bank of America Wells Fargo Bank Suncoast Savings and Loan Association

Sterling National Bank & Trust Company of New York
Caisse Nationale de Credit Agricole
York
Republic National Bank of New York
Northern Trust Bank
First Republic Bank
CHB America Bank

HSBC)
NationsBank (now Bank of America)
Bayerische Vereinsbank AG
Banco Bilbao Vizcaya, S,A.
Guaranty Bank and Trust
Company
Fleet Bank
Federal Reserve Bank of New

Heartland Bank Apple Bank First Bank of Beverly Hills Morgan Stanley Nara Bank People's Bank